

Skydiving Innovations (SI) provides professional drone video and still photography services for Hotel del Coronado clients at corporate, private, sporting and entertainment events. Every flight is executed by an experienced, FAA-certificated drone pilot and all images and video are shot in HD to ensure their quality for years to come.

SPECIAL EVENTS

The expert drone pilots at SI specialize in video and still image capture for special events, including private parties, weddings, corporate events, cruises, concerts, block parties, and sporting events.

All services are custom tailored to each client and focused on telling your story in the most effective and meaningful way possible.

LIVE-STREAMING VIDEO VIA DRONE

Live-streaming drone footage onto high resolution screens at your event is an exciting way to wow guests, allowing them to see all of the action live from the air.

SI can also live-stream video to any social media or streaming media platforms, allowing audiences across the globe to see the footage on mobile, tablet and computer devices. Using Facebook Live, YouTube Live or SI's proprietary streaming media systems, you can engage your audience from just about anywhere.

NO PER-VIDEO OR PER-IMAGE CHARGES

All of SI's drone services are charged hourly, making for the highest quality service and allowing the team to capture a significantly greater volume of quality digital content.

DRONE BANNER TOWING SERVICES

Make a lasting impression by flying your company logo, banner or flag with SI's robust, purpose-built drones. Banner and flag sizes up to 120 square feet are available and SI is available to help with production.

FAA AUTHORIZATIONS AND COORDINATION

Whenever flying in controlled airspace, an FAA Certificate of Authorization ("COA") is required. SI applies for and receives this COA and provides you with a copy. SI also coordinates activities with air traffic control towers as required.

INSURANCE

SI provides \$3 million in Public Liability/Property Damage insurance, and names all necessary parties as Additional Insured (Clients, Hotel del Coronado and the City of Coronado).

DRONE VIDEO/PHOTO PRICING

All non-commercial drone photography and video services are \$350 per hour (or part thereof), setup and teardown time is never charged. Commercial services including content for TV commercials, movies, marketing and branding programs are quoted based upon project requirements.

DRONE BANNER TOW PRICING

Drone banner towing services can be added onto any event for an additional \$150 per hour. Production charges depend upon artwork and banner size requirements. Please ask for a quote.



HOW HIGH DO YOU FLY YOUR DRONES?

Skydiving Innovations (SI) is authorized by the FAA to fly drones up to 200 feet above the ground at the Hotel del Coronado and other Coronado locations. Other locations permit flight up to 400 feet.

WHAT KIND OF INSURANCE DO YOU CARRY FOR DRONE OPERATIONS?

SI provides \$3 million in Public Liability/Property Damage coverage for all commercial drone flights. Clients, Hotel del Coronado and the City of Coronado are included as Additional Insureds at no charge.

HOW LONG DOES IT TAKE FOR YOU TO SET UP FOR A DRONE PHOTO/VIDEO SHOOT?

Setup can take as little as 15 minutes, but SI may arrive up to an hour ahead of time in order to survey the area, make note of obstructions and conditions, and plan the flights accordingly. Client's are not charged for this time.

CAN YOU LIVE-STREAM AN EVENT FROM A DRONE?

Yes, SI can live-stream drone footage on screens at any event, as well as on websites and client social media accounts.

CAN YOU FLY OVER MY GUESTS OR OTHER PEOPLE ON THE GROUND?

Drone operators are normally prohibited from flying directly over people who are not under cover of some sort of protection. That being said, SI can get stunning overhead shots without the need to fly directly over people.

WHO ARE YOUR DRONE PILOTS?

Every SI Drone Pilot is an FAA-Certificated (Part 107) pilot with extensive experience flying drones in a wide variety of conditions and situations. They are extremely familiar with an array of modern drone and camera systems, as well as our live-streaming systems. Copies of pilot FAA Certificates are available upon request.

I AM CONCERNED ABOUT NOISE. HOW LOUD ARE YOUR DRONES?

All SI drone systems are modern aerial platforms designed to operate quietly and meet any client's requirement.

WHAT IS HOTEL DEL CORONADO'S DRONE PHOTOGRAGHY POLICY?

Due to FAA regulations and safety concerns pertaining to the use of unmanned aircraft systems groups (social or corporate) are to utilize Hotel del Coronado's preferred drone dervice provider, SKYDIVING INNOVATIONS, for all Drone photography/videography at any event organized by or on behalf of a group, during, or in conjunction with a group's meeting. Groups may not use other Drone pilots, without Hotel del Coronado's prior written consent, which may be withheld in Hotel del Coronado's sole discretion, and which must be provided no less than thirty (30) days prior to the meeting date. Unauthorized Drone pilots, regardless of whether for commercial or personal purposes, will be asked to immediately land their Drone off Hotel Del Coronado property. All Drone pilots, including third parties, must comply with this policy. Please contact a Hotel del Coronado sales or catering team member for more information or to get connected with Skydiving Innovations.



